



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 North Pace Blvd.
Pensacola, FL 32505

BID AWARD NOTICE

DATE:

April 8, 2016

BID TITLE & REFERENCE:

Custodial Services, RFP #161301

DESCRIPTION OF PURCHASE:

An RFP was issued to solicit proposals to clean the District's Zone Three schools; the other four (4) Zones will continue to be handled in-house. (As attrition of District custodians occur in other Cleaning Zones, the District may consolidate the vacant positions, effectively creating a site where no District custodians are assigned. This site may then be turned over for contracted cleaning.) The contractual program encompasses all aspects of custodial services operations for all schools within Zone Three. The Contractor is responsible for a turn-key operation in the provision of custodial services for that Zone, as well as personnel training and program management/administration. American Facility Services, Inc. was identified as the firm best able to meet the District's needs. Permission has been requested to negotiate a final agreement. If an agreement cannot be agreed upon, the second highest ranked firm will be notified and an agreement will be negotiated. This process will continue until an agreement can be brought to the Board.

The Effective Dates of the agreement will be July 1, 2016 through June 30, 2017 (renewable for four (4) additional years upon mutual agreement).

REQUESTED BY:

Operations

SUPPLIER NAME:

American Facility Services, Inc., Alpharetta, GA

AMOUNT OF PURCHASE:

\$1,325,555.23 Est. / Yr.

FUNDING SOURCE:

General Fund (1110) – Outsourced Custodial Services (0233)

METHOD OF PROCUREMENT:

ECSD Bid

Responses Received: 7 Responses Rejected: 3

DATE AND TIME POSTED:

April 8, 2016, 3:30 pm Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 NORTH PACE BLVD.
PENSACOLA, FLORIDA 32505**

**RFP #161301 EVALUATION SUMMARY:
CUSTODIAL SERVICES**

DATE: APRIL 7, 2016

AWARDED FIRM IS HIGHLIGHTED

	AMERICAN MAINTENANCE				GROSVENOR BUILDING SERVICES			
COMPANY EXPERIENCE/ REFERENCES (10 POINTS)	7 7	10 6	8 10	6 7	3 7	10 7	5 6	10 4
FINANCIAL ABILITY (10 POINTS)	7 8	10 9	7 7	10 5	3 5	10 10	2 5	3 5
PROPOSED ORGANIZATIONAL CHART (15 POINTS)	5 10	15 10	10 10	10 10	8 5	15 5	5 5	10 7
PROPOSED WORK PLANS (35 POINTS)	20 30	35 25	25 35	25 25	20 25	35 20	20 30	35 18
PROGRAM COST (30 POINTS)	23.4 23.4	23.4 23.4	23.4 23.4	23.4 23.4	24.8 24.8	24.8 24.8	24.8 24.8	24.8 24.8
	62.4 78.4	93.4 73.4	73.4 85.4	74.4 70.4	58.8 66.8	94.8 66.8	56.8 70.8	82.8 58.8
TOTAL PTS (100 PTS POSSIBLE)	76.4				69.55			

RFP #161301 EVALUATION SUMMARY: CUSTODIAL SERVICES

	JANI KING				KELLERMEYER BERGENSONS SERVICES			
COMPANY EXPERIENCE/ REFERENCES (10 POINTS)	10 10	10 9	10 10	9 4	3 5	10 7	5 7	10 4
FINANCIAL ABILITY (10 POINTS)	9 10	10 5	10 10	10 5	3 5	10 9	5 9	6 5
PROPOSED ORGANIZATIONAL CHART (15 POINTS)	10 12	15 10	12 15	15 8	10 10	15 10	10 10	10 8
PROPOSED WORK PLANS (35 POINTS)	33 30	35 20	35 35	30 18	15 25	35 20	25 25	35 17
PROGRAM COST (30 POINTS)	24.4 24.4	24.4 24.4	24.4 24.4	24.4 24.4	26.9 26.9	26.9 26.9	26.9 26.9	26.9 26.9
	86.4 86.4	94.4 68.4	91.4 94.4	88.4 59.4	57.9 71.9	96.9 72.9	71.9 77.9	87.9 60.9
TOTAL PTS (100 PTS POSSIBLE)	83.65				74.775			

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	KIMCO SERVICES				3H SERVICE SYSTEM, INC			
COMPANY EXPERIENCE/ REFERENCES (10 POINTS)	10 10	10 10	10 10	9 4	8 7	10 10	5 7	10 5
FINANCIAL ABILITY (10 POINTS)	6 8	0 5	7 5	10 5	10 10	10 10	10 10	10 5
PROPOSED ORGANIZATIONAL CHART (15 POINTS)	15 12	15 7	5 15	12 7	10 10	15 12	5 10	15 7
PROPOSED WORK PLANS (35 POINTS)	30 30	35 20	25 35	30 18	30 20	35 25	20 20	35 18
PROGRAM COST (30 POINTS)	27.7 27.7	27.7 27.7	27.7 27.7	27.7 27.7	27.4 27.4	27.4 27.4	27.4 27.4	27.4 27.4
	88.7 87.7	87.7 69.7	74.7 92.7	88.7 61.7	85.4 74.4	97.4 84.4	67.4 74.4	97.4 62.4
TOTAL PTS (100 PTS POSSIBLE)	81.45				80.4			

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	AMERICAN FACILITY SERVICES				
COMPANY EXPERIENCE/ REFERENCES (10 POINTS)	10	10	10	10	
	10	9	10	10	
FINANCIAL ABILITY (10 POINTS)	9	10	10	8	
	10	10	6	10	
PROPOSED ORGANIZATIONAL CHART (15 POINTS)	10	15	15	15	
	15	10	15	15	
PROPOSED WORK PLANS (35 POINTS)	33	35	30	32	
	30	25	35	30	
PROGRAM COST (30 POINTS)	30	30	30	30	
	30	30	30	30	
	92	100	95	95	
	95	84	96	95	
TOTAL PTS (100 PTS POSSIBLE)	94				

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BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes will constitute a waiver of proceedings under Chapter 120 Florida Statutes and School Board Rules. Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie

Director

Purchasing Department